



遠東國際商業銀行
Far Eastern Int'l Bank

Investor presentation

November 2013

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A profitable and fast growing metropolitan bank

Key highlights

- Established in 1992, Far Eastern International Bank (“FEIB”) is one of Taiwan’s premier metropolitan banks offering a comprehensive range of financial products and banking services
- Affiliation with Far Eastern Group (“FEG”) provides FEIB with synergistic cross-selling opportunities
- A comprehensive distribution network comprised of 55 domestic branches, 1 OBU, 1 Hong Kong branch, 6 corporate banking centers and 157 ATMs
- Headquartered in Taipei, Taiwan (ticker: 2845.TW/Fitch rating: BBB-) with 2,458 employees as of September 30, 2013

Key statistics¹

| | 01 November 2013 |
|---|-----------------------------|
| Share price | NT\$12.15 |
| Market capitalization ² | NT\$30.1 bn (US\$1,020.1 m) |
| | 30 September 2013 |
| Total assets ³ | NT\$491.2 bn (US\$16.6 bn) |
| Gross loans ³ | NT\$321.0 bn (US\$10.9 bn) |
| Total deposits & remittances ³ | NT\$392.6 bn (US\$13.3 bn) |
| Tier 1 ratio ⁴ | 7.54% |
| Total CAR ⁴ | 10.16% |

Source: Company filings, Bloomberg, Fitch website

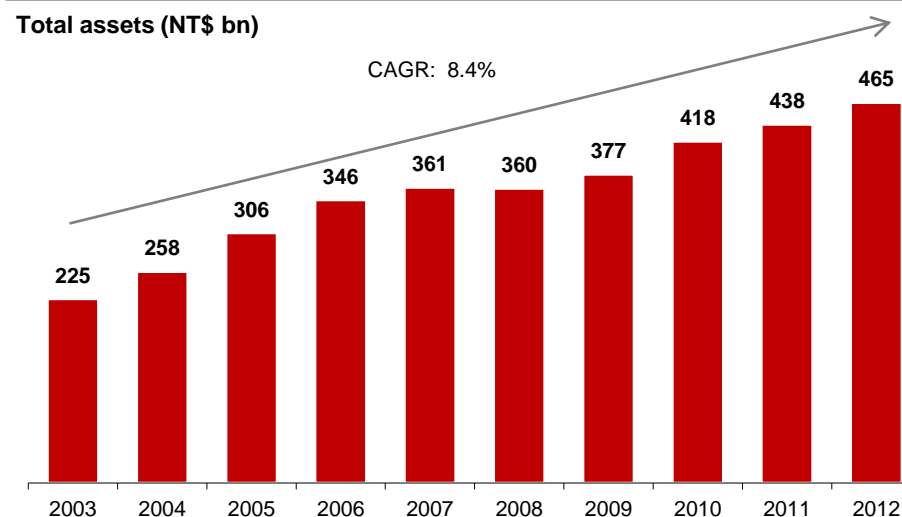
¹ Based on consolidated financials.

² Market capitalization translated from NTD to USD with FX rate as of 1 November 2013, which was NT\$29.5069 = US\$1.00.

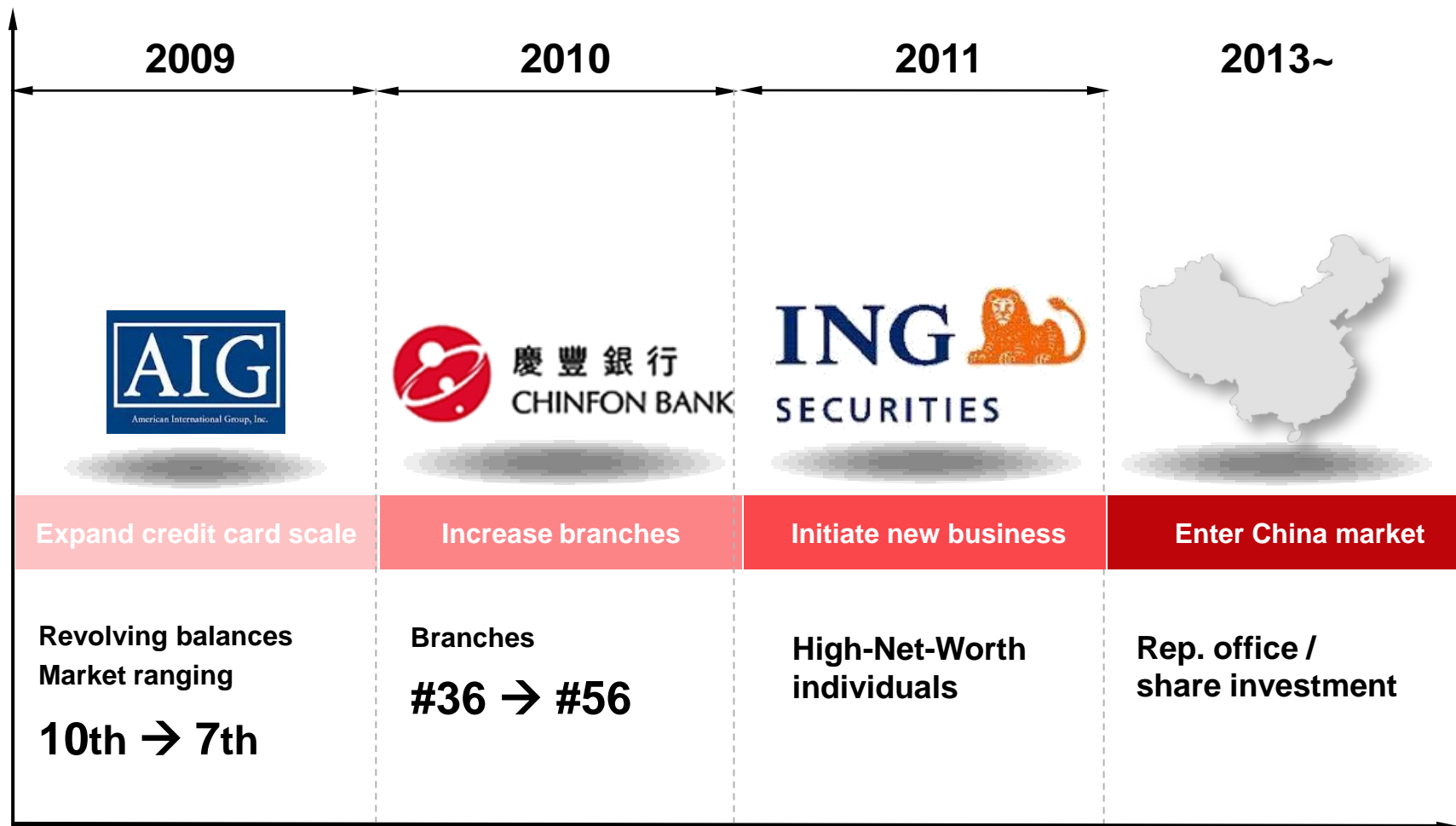
³ Total assets, gross loans and deposits & remittances translated from NTD to USD with FX rate as of 30 September 2013, which was NT\$29.5670 = US\$1.00

⁴ Tier 1 ratio and CAR are on standalone basis

Long-term growth record



FEIB external expansion



Source: Newsrun

- 1 Balanced business revenue with an increasing gain in high margin markets
- 2 Proven earnings generation capability with a strong fee income source
- 3 Prudent risk management leads to solid asset quality and resilient capital
- 4 Differentiating business model leveraging group synergy
- 5 Seasoned management team with proven track record

Summary financials and key ratios



(NT\$ m, except percentages and per share data)

| | As of or for 12 months ended December 31 | | | As of or for 9 months ended September 30 | |
|-----------------------------------|--|---------|---------|--|---------------------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| Key balance sheet items | | | | | |
| Gross loans | 239,959 | 274,234 | 283,801 | 283,219 | 320,954 |
| Total assets | 418,356 | 438,455 | 465,498 | 456,205 | 491,167 |
| Deposits and remittances | 347,861 | 369,999 | 391,933 | 377,867 | 392,644 |
| Total shareholders' equity | 22,807 | 24,654 | 26,601 | 26,289 | 28,492 |
| BVPS | 11.36 | 11.64 | 11.86 | 11.72 | 12.06 |
| Key income statement items | | | | | |
| Net interest income | 3,986 | 3,879 | 3,979 | 3,073 | 3,663 |
| Net fee and commission income | 2,305 | 2,276 | 2,585 | 1,912 | 2,131 |
| PPOP | 3,624 | 3,425 | 3,913 | 2,010 | 2,759 |
| Consolidated net income | 2,196 | 2,373 | 2,563 | 2,256 | 2,728 |
| EPS | 1.10 | 1.12 | 1.15 | 0.96 | 1.16 |
| Key ratios | | | | | |
| NIM | 1.24% | 1.18% | 1.12% | 1.11% | 1.21% |
| Cost to income ratio | 57.31% | 61.25% | 60.32% | 69.01% | 60.77% |
| ROAE | 10.08% | 10.00% | 10.00% | 11.84% ¹ | 13.24% ¹ |
| ROAA | 0.55% | 0.56% | 0.57% | 0.67% ¹ | 0.76% ¹ |
| LDR | 69.0% | 74.1% | 72.4% | 75.0% | 81.7% |
| NPL ratio | 0.50% | 0.22% | 0.46% | 0.48% | 0.36% |
| Coverage ratio | 299.92% | 779.32% | 271.96% | 234.84% | 351.20% |
| Tier 1 ratio | 9.05% | 8.40% | 8.73% | 8.38% ² | 7.54% ³ |
| Total CAR | 13.36% | 12.86% | 12.71% | 12.34% ² | 10.16% ³ |

Source: Company filings

¹ Annualized.

² As of June 30, 2012

³ Tier 1 ratio and CAR are on standalone basis

Private and confidential