

Investor Conference

■ FY2022 ■



遠東國際商業銀行
Far Eastern Int'l Bank

3/10'2023





遠東集團
FAR EASTERN GROUP

- Established in 1937
- Span over 10 major industries
- 9 public listed companies in Taiwan and HK
- Total Asset of NT\$3,133 Bn. (4Q'22)



Petrochemical & energy

- 11 companies in operation across Taiwan and China
- Oriental Petrochemical has manufacturing lines in Taiwan and mainland China with over 2.75 million tons annual PTA capacity



Polyester & synthetic fiber

- 38 companies in operation across Taiwan, China, Vietnam and USA
- and Group's polyester capacity over 2.72 million tons, one of the world's 3 largest manufacturers



Cement & building material

- 30 subsidiaries integrating Taiwan and China markets
- Main operation unit Asia Cement to achieved 41 m tons of annual capacity, ranking up to Top 10 in China



Retail & department store

- Together owns 47 stores across both sides of Strait
- Total sales surpassed NT\$ 126 billion (YTD Dec. '22)



Financial services

- 14 companies in operation across multiple financial service fields, in Taiwan, China and ASEAN
- FEIB is the flagship operating entity



Sea/Land transportation

- 14 subsidiaries in operation
- Flagship U-Ming Marine Transport has 71 vessels and a shipping capacity of 8.70 million DWT



Communications and Internet

- The only one pure mobile operator in Taiwan
- FET obtained 3.5Ghz and 28Ghz 5G license
- Invested in FETC, more than 7.8 million vehicles have installed OBUs and over 2.0 billion tolls collected.



Construction

- 4 subsidiaries in operation
- Projects in development such as "Far Eastern Telecom Park" and Yilan Resort



Hotel services

- Shangri-La's Far Eastern Plaza Hotel Taipei
- Far Eastern Plaza Hotel Tainan
- Awarded "The 500 Best Hotels in the World"



Philanthropic organizations

- Established Yuan Ze University
- Asia Eastern University of Science and Technology
- Founded Far Eastern memorial Hospital
- Far Eastern Polyclinic
- Yu Chang Technical & Commercial Vocational Senior High School



2022 Financial Highlights



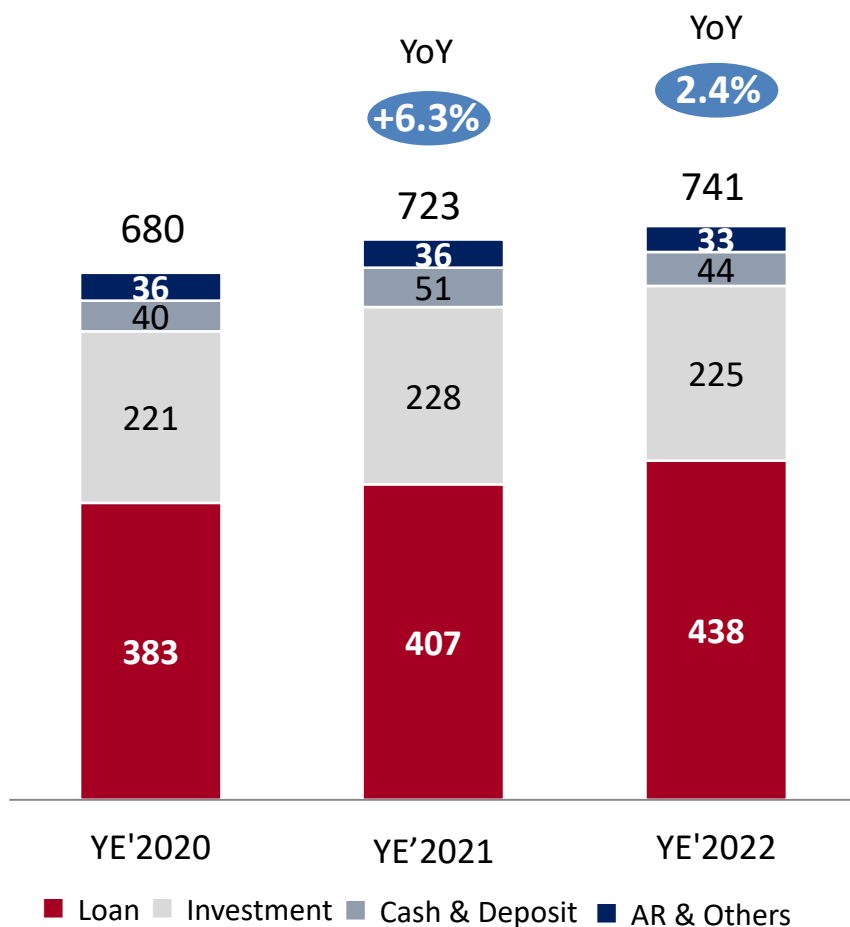
2023 Key Strategies

Assets & Net worth

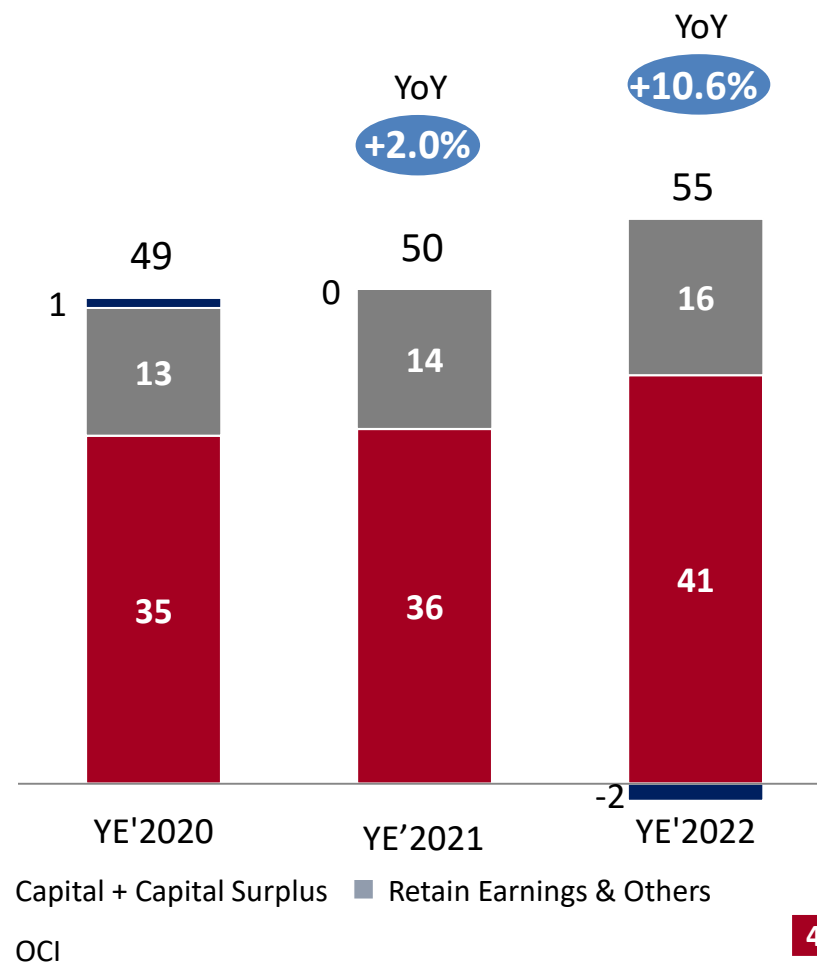


遠東國際商業銀行
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■ Assets
(NT\$Bn)



■ Net Worth
(NT\$Bn)

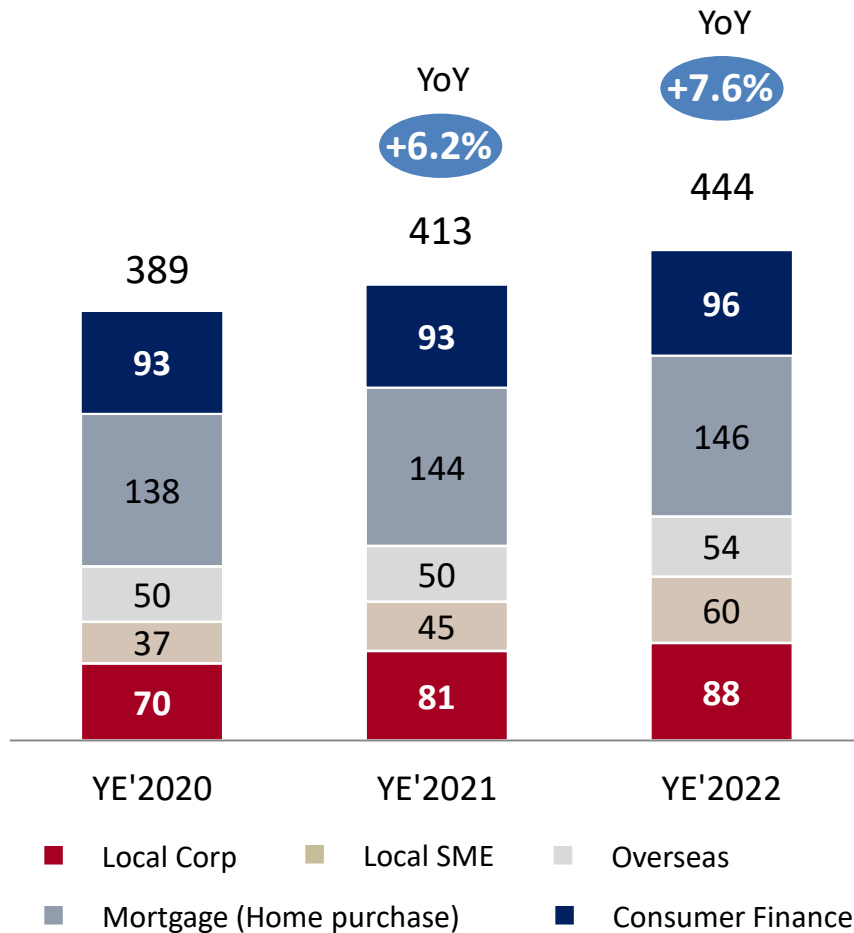


Loans & Deposit

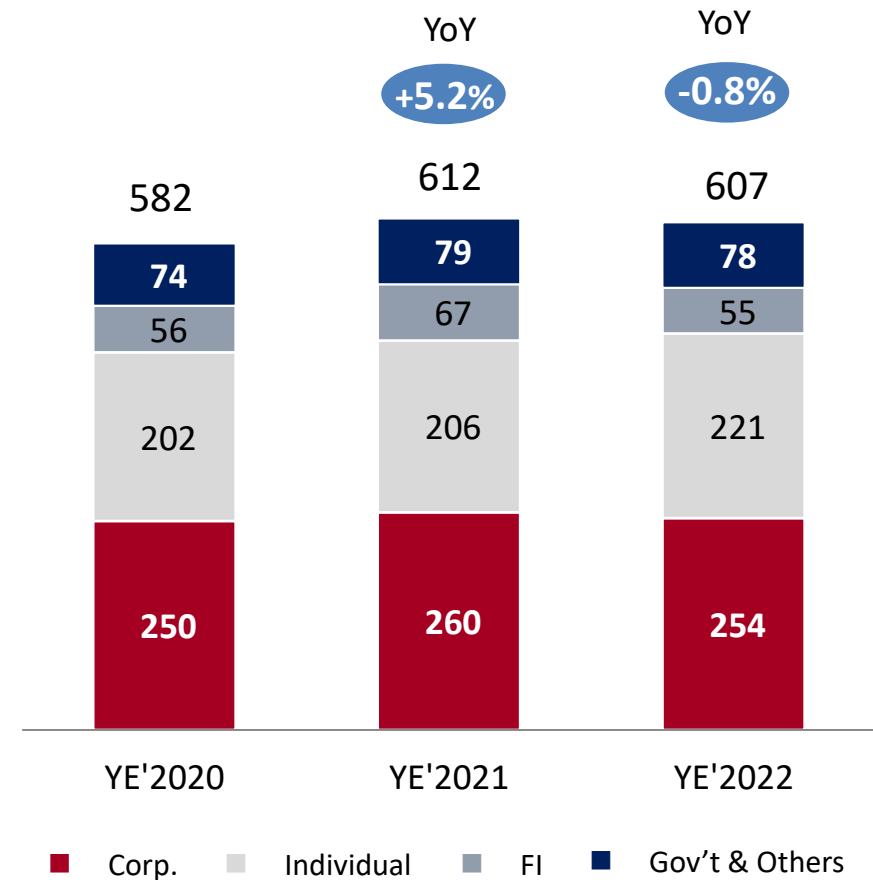


遠東國際商業銀行
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■ Gross Loan
(NT\$Bn)

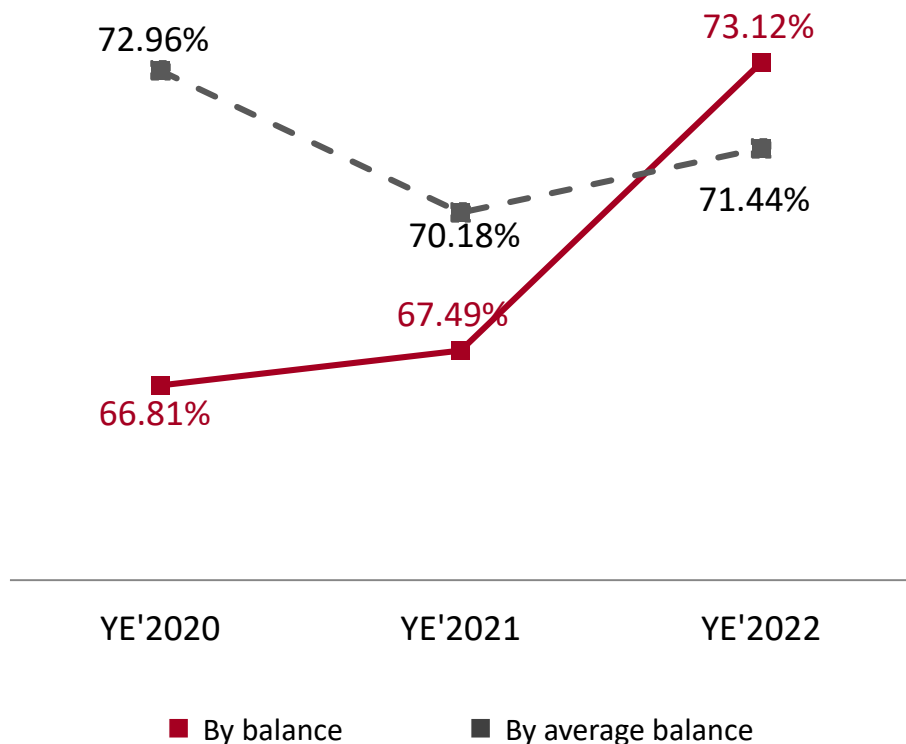


■ Deposit
(NT\$Bn)

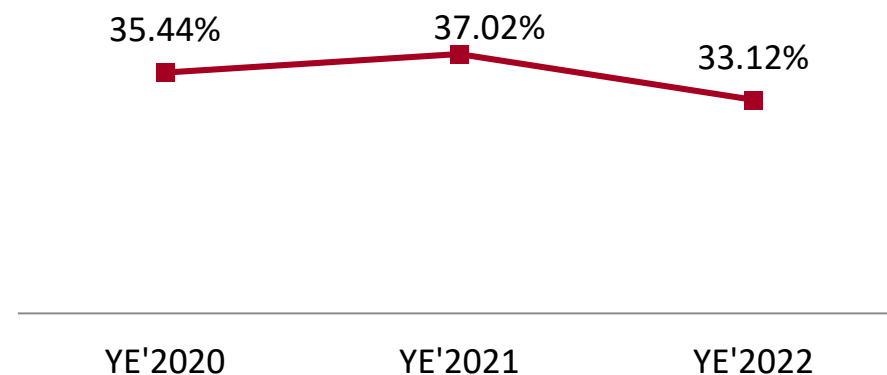




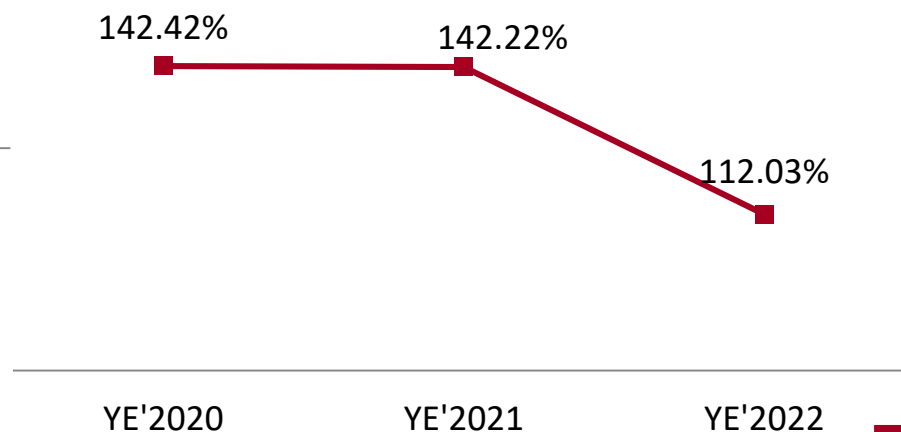
■ Gross loan-to-deposit ratio



■ Demand Deposit ratio

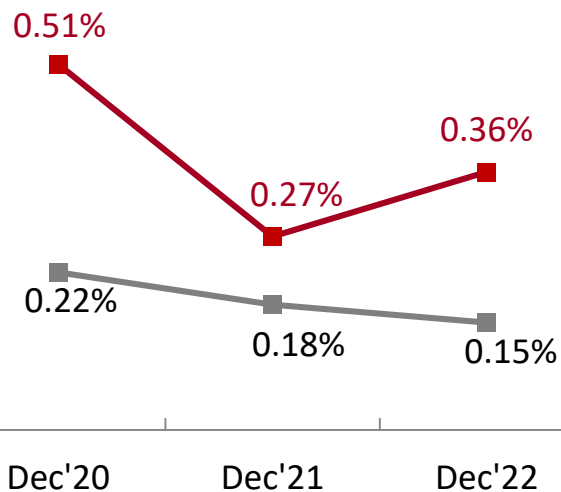


■ Liquidity coverage ratio

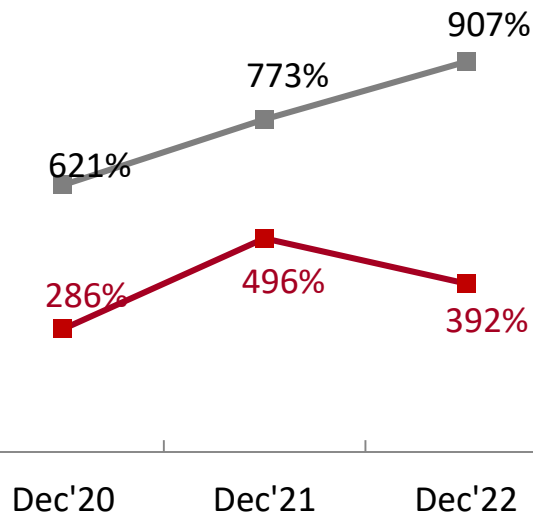


Asset Quality

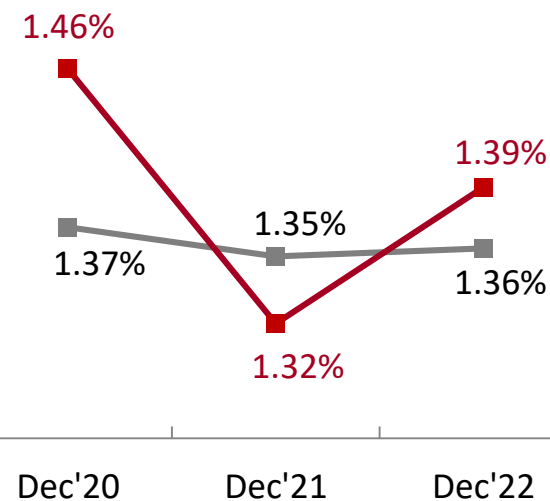
■ NPL Ratio



■ NPL Coverage Ratio



■ Loan Coverage Ratio



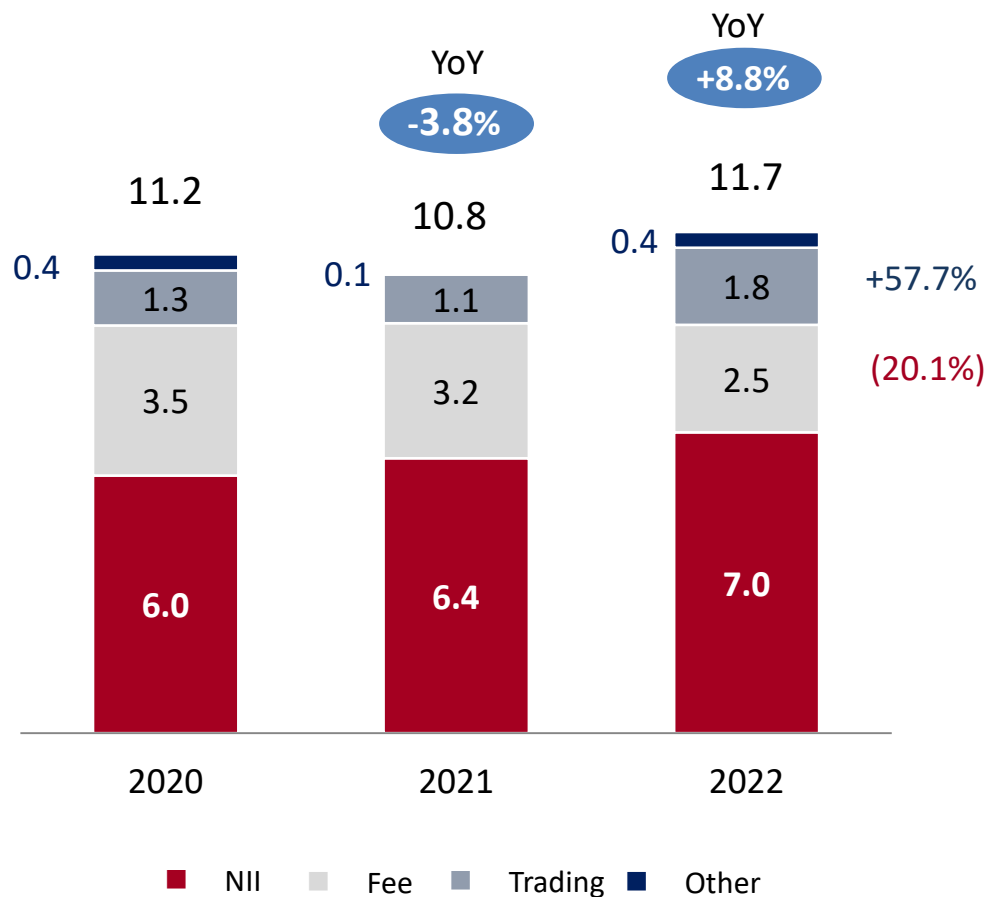
■ Industry ■ FEIB

Revenue & Profit before provision

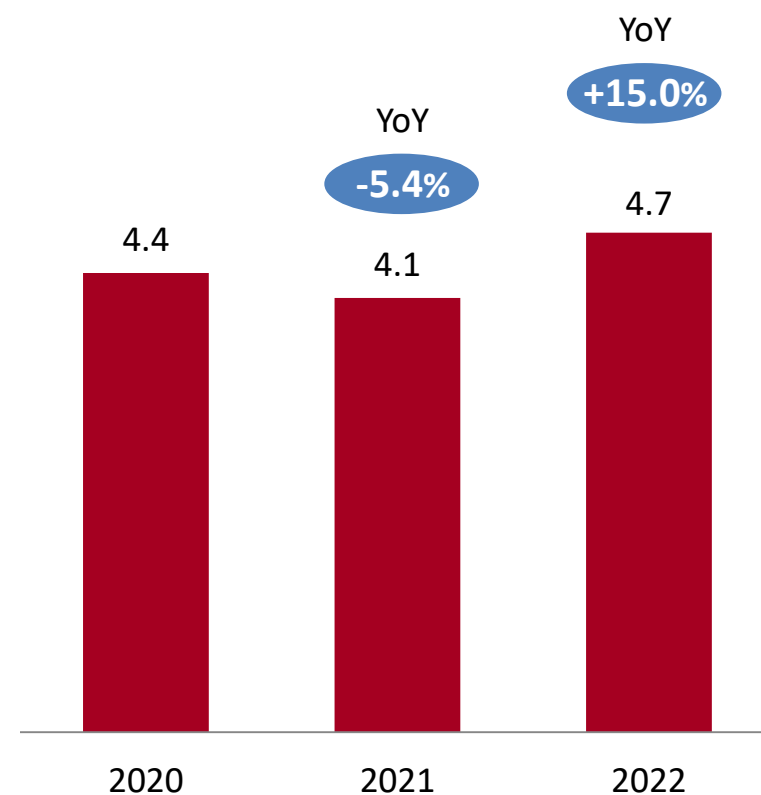


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■ Revenue
(NT\$Bn)



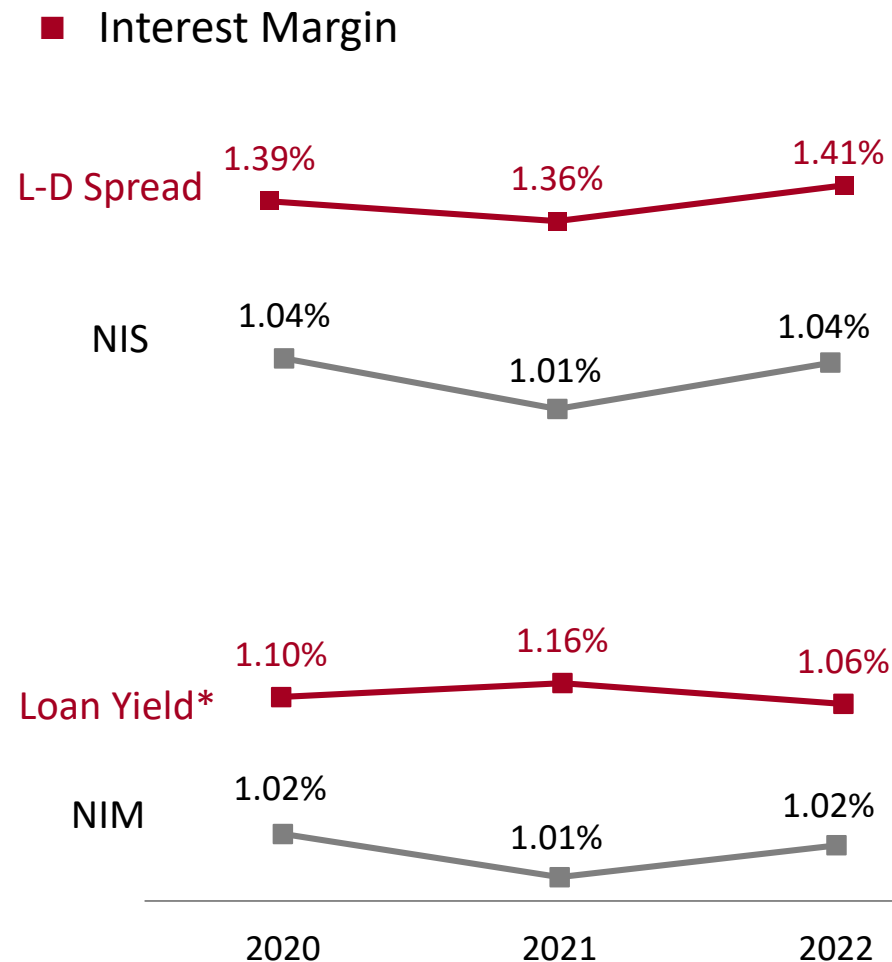
■ PPOP
(NT\$Bn)



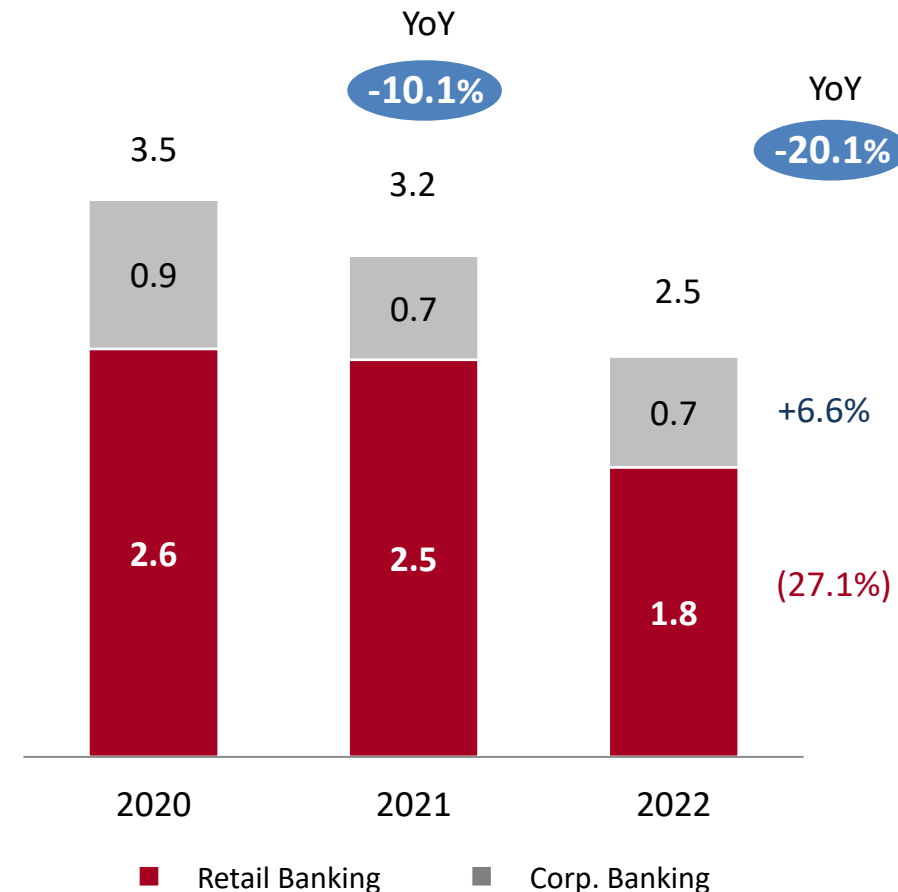
Interest Margin & Fee Income



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■ Fee Income
(NT\$Bn)

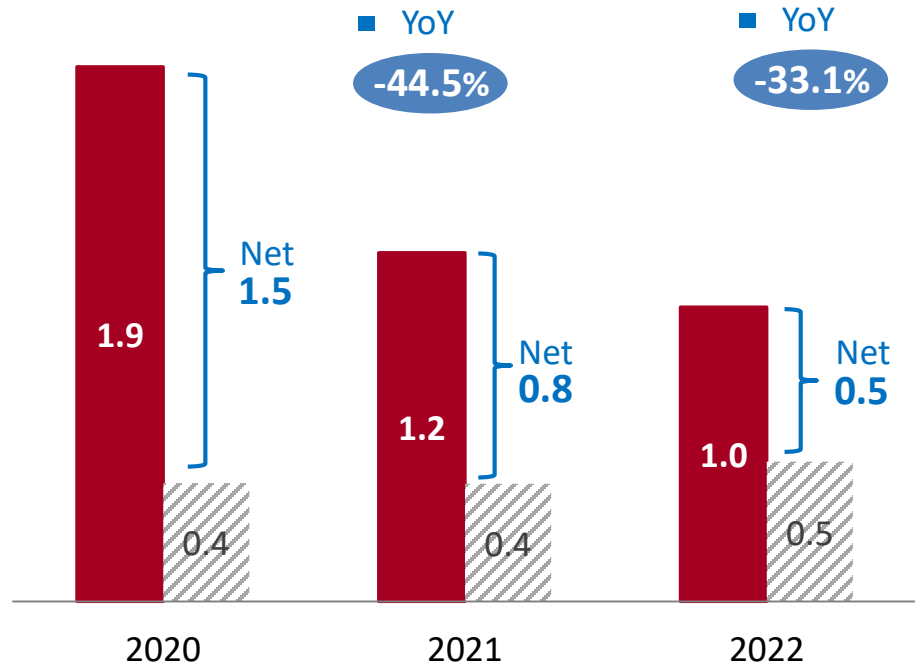


* Loan Yield = (Avg. loan revenue – Avg. deposit cost) / Avg. loan balance

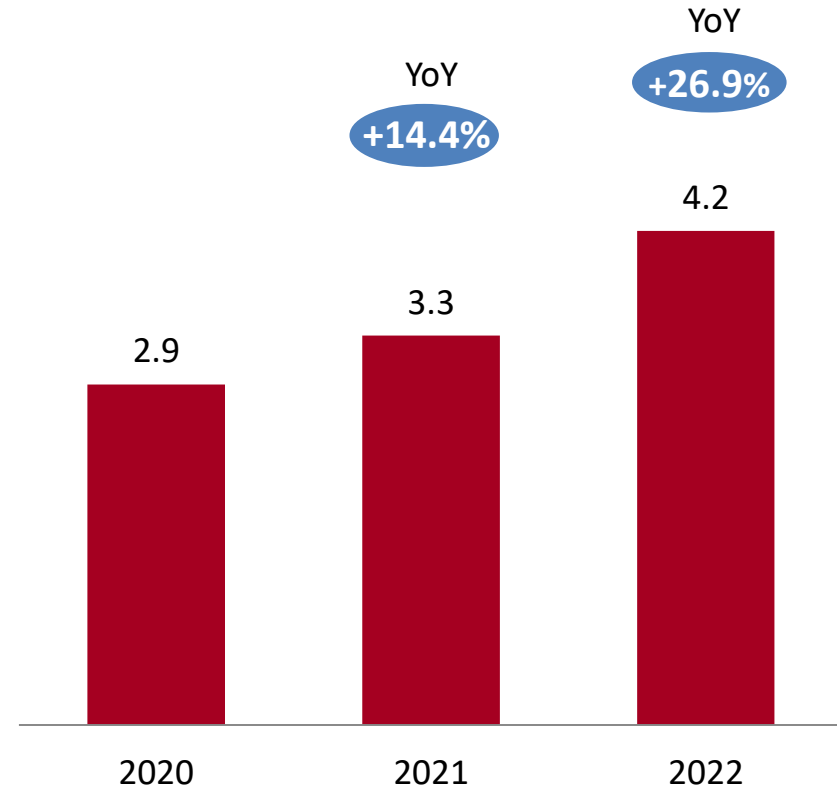
Source: Consolidated number / Management report / FEIB website Note: Deposit included SD

Provision & Income before tax

■ Provision Cost
(NT\$Bn)



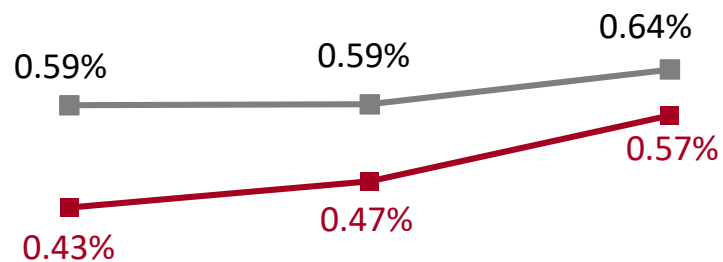
■ IBT
(NT\$Bn)



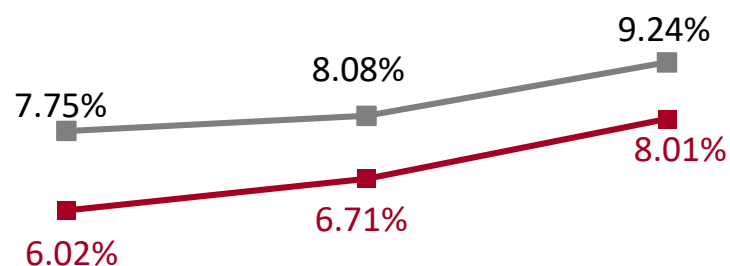
■ Gross Provision cost ■ Recovery ■ Net Provision Cost

Net Profitability

■ ROA (before tax)



■ ROE (before tax)



■ Industry ■ FEIB

* Annualized

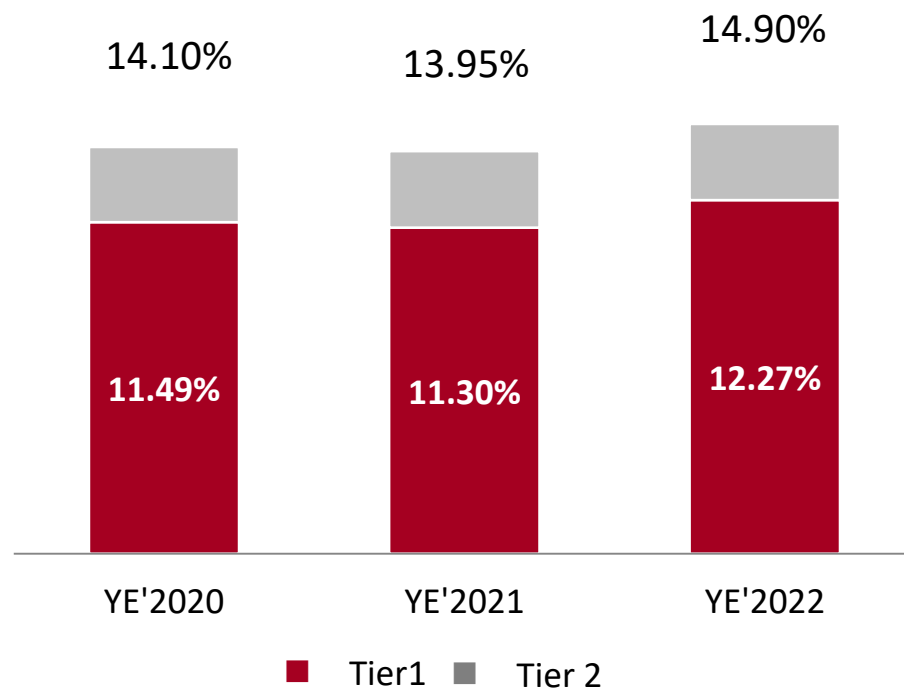
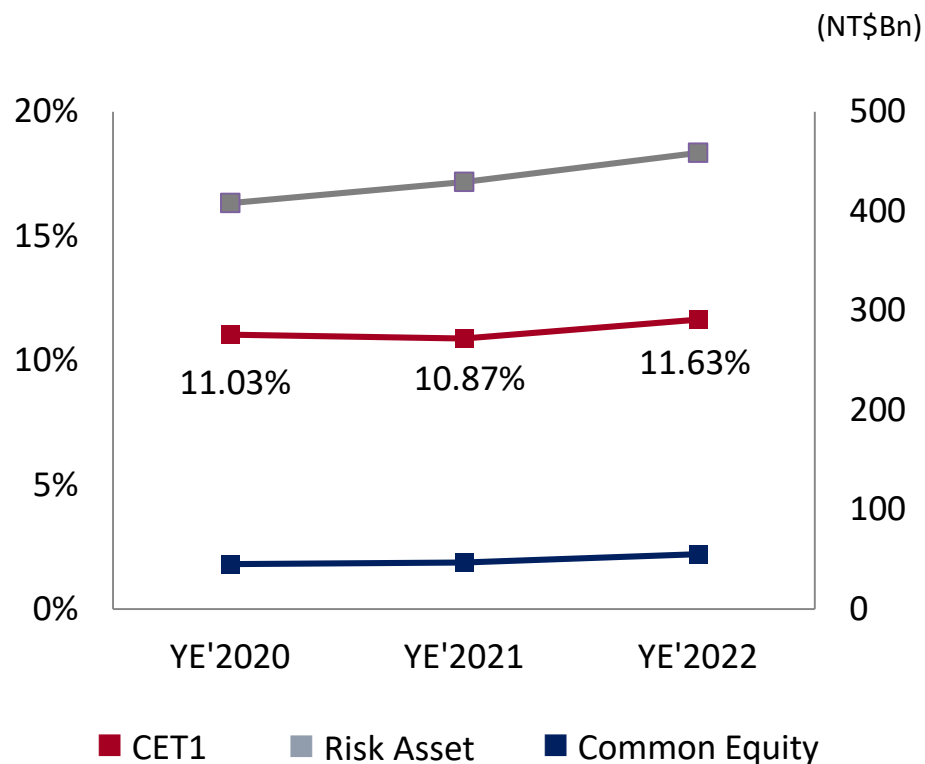
Source: Management Report / FSC report

Industry: 38 Commercial Banks (excluding EX-IM Bk)

Capital Adequacy

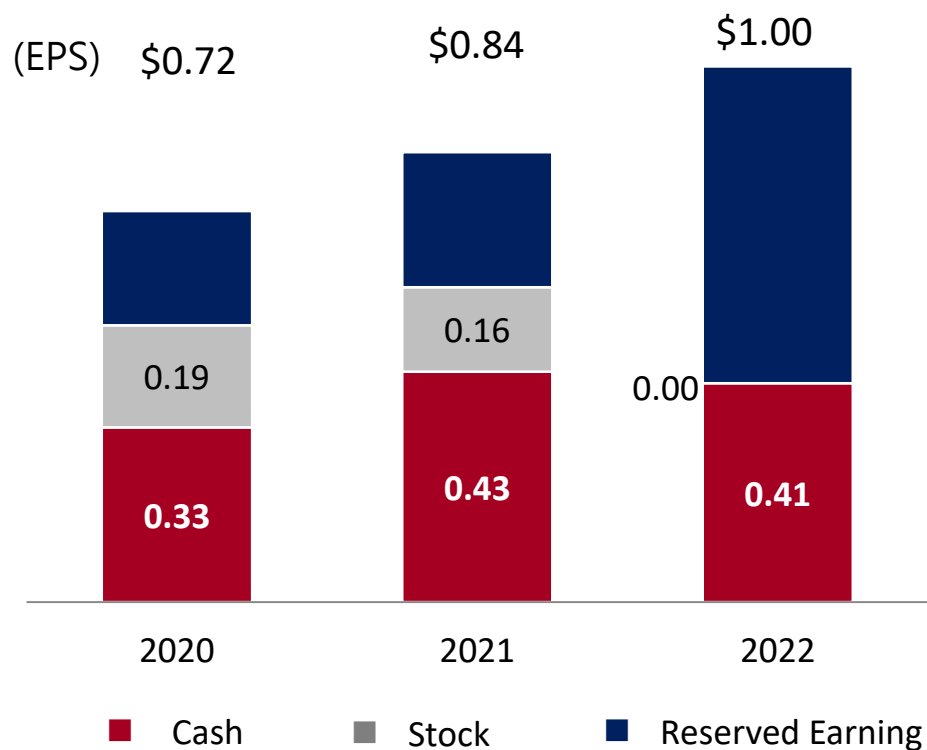
■ CET1 (unconsolidated)

■ BIS (unconsolidated)

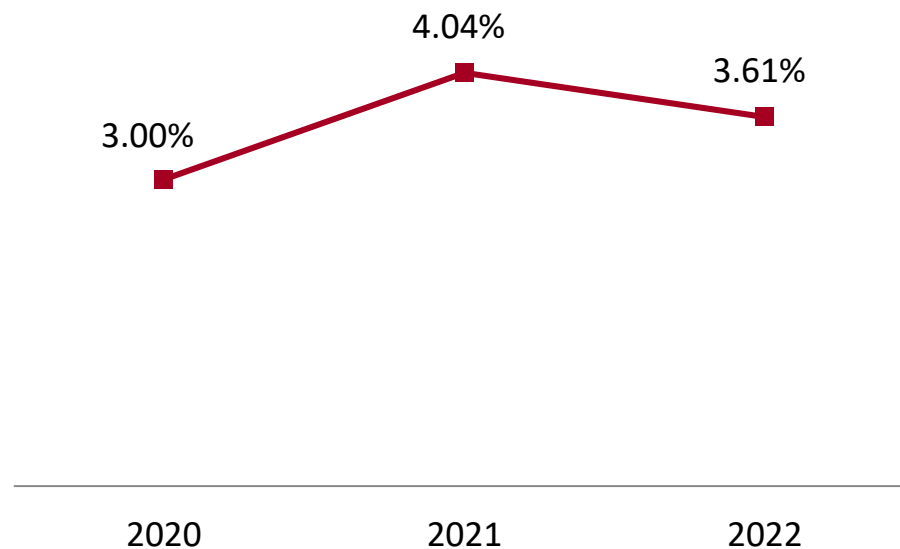


Dividends

■ EPS & Dividend
(NT\$/Share)



■ Cash dividend yield
= Cash dividend / Avg. stock price of the year of earnings





2022 Financial Highlights



2023 Key Strategies



Niche Business

- Lead bank of int'l syndication loans
- Credit derivatives investment
- Digital banking – Bankee acc.
- B2B consumer loans



High Margin Business

- Offshore lending
- Revolving personal loan & mortgage
- WM investment - PI/HNW customers
- Credit cards - high spending

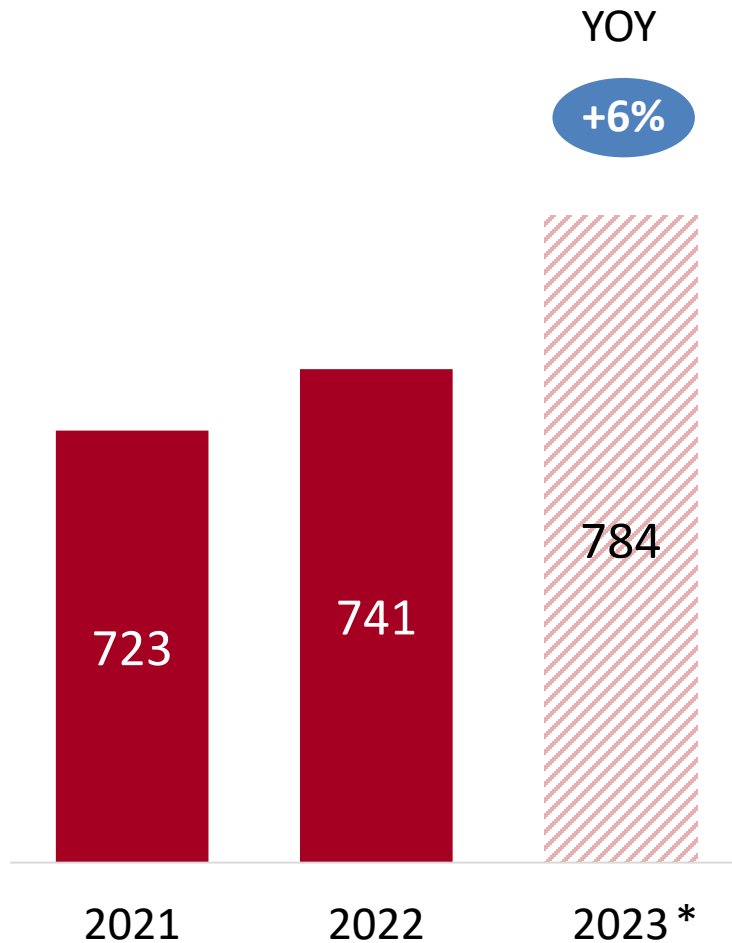
Steady Growth in 2023



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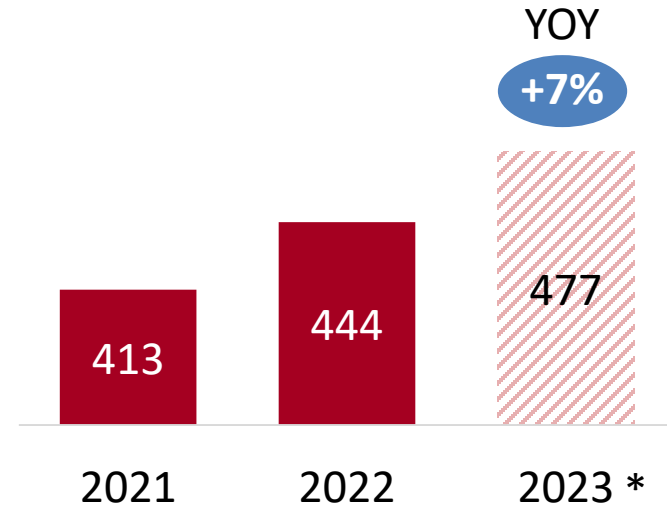
■ Assets

(NT\$Bn)

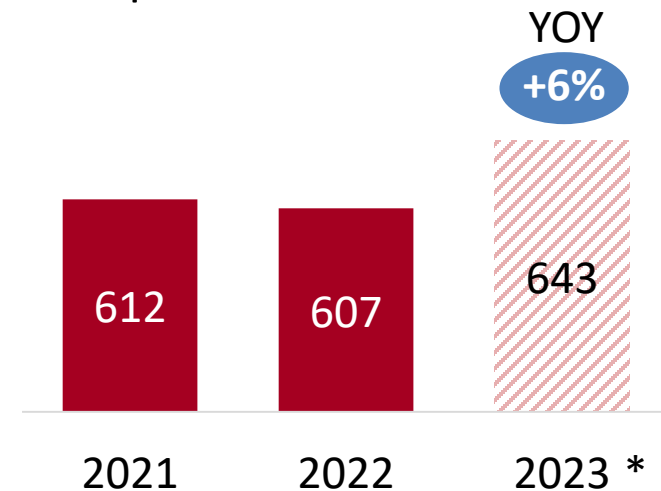


*2023 Budget

■ Gross Loan (NT\$Bn)

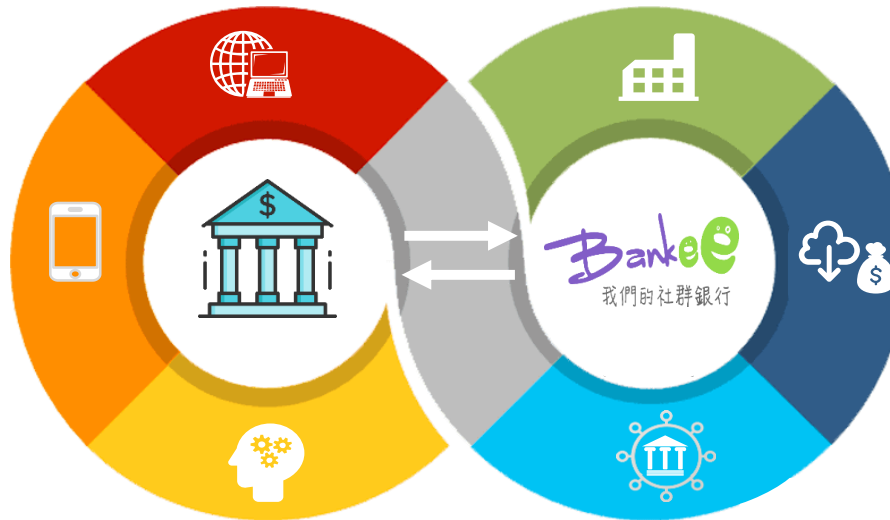


■ Deposit (NT\$Bn)



Physical + Virtual

- Retail's **all-in-one** online application
- FEIB **APP 2.0**
- Robotic fund investment
- Metaverse branch experience



- **Micro-business**
- Personal loans
- **Data sharing**
- BAAP/BAAS
- Metaverse branch concept

Off - counter %

95%

Digital customer acquisition %

49%

APP %

51%

Bankee

(As at Dec.'22)

- Customers #: **169,178**
- Deposit : NT\$ **9.9** Bn.

Going Overseas

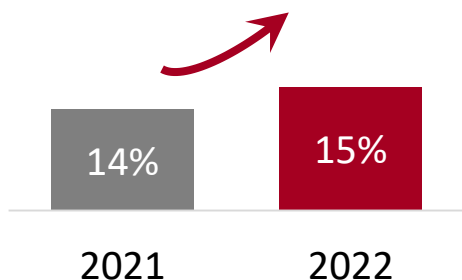


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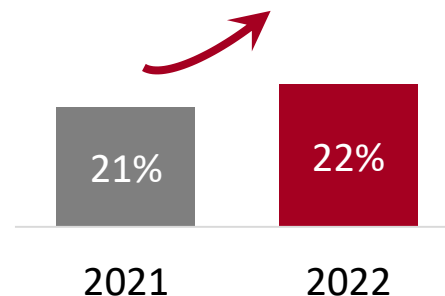


- HK branch & Shanghai sub.: for **Greater China** coverage
- Vietnam & Singapore rep. office: for **South Asia** coverage
- Strengthen business breadth & depth
- Expand for full functions

Overseas assets/
Total assets



Overseas revenue/
Total revenue



Environmental

- Green finance
- TCFD
- Carbon disclosure project (CDP)
- 100% green energy branch

Social

- Supporting community
- Amiable finance environment
- Equal working place



Governance

- Board diversity/supervision
- Corp. sustainability committee
- Stakeholders interest protection



Appendix

Key Financials



遠東國際商業銀行
Far Eastern Int'l Bank

(NT\$ m, except percentages and per share data)

(Consolidated)

As of or for 12 months ended December 31

	2020	2021	2022	YoY
Key balance sheet items				
Gross loans	388,857	412,872	444,082	7.6%
Total assets	680,291	723,055	740,540	2.4%
Deposits and remittances	582,153	612,107	607,424	-0.8%
Total shareholders' equity	48,744	49,702	54,972	10.6%
BVPS	14.14	14.14	13.51	-4.5%
Key income statement items				
Net interest income	6,037	6,441	7,044	9.4%
Net fee income	3,512	3,157	2,522	-20.1%
Earnings before Provision	4,353	4,116	4,735	15.0%
Net income	2,519	2,939	3,678	25.1%
EPS	0.72	0.84	1	19.0%
Key ratios				
NIM (unconsolidated)	1.02%	1.01%	1.02%	+1 bp
Cost to income ratio	61.19%	61.86%	59.66%	-2.2 PctP
ROE	5.25%	5.97%	7.03%	-1.06 PctP
ROA	0.38%	0.42%	0.50%	+8 bp
LDR(不含匯款)	66.81%	67.49%	73.12%	-5.63 PctP
NPL ratio	0.51%	0.27%	0.36%	+9 bp
Coverage ratio	286%	496%	392%	-104 PctP
CET 1 ratio (unconsolidated)	11.03%	10.87%	11.63%	+76 bp
Tier 1 ratio (unconsolidated)	11.49%	11.30%	12.27%	+97 bp
Total CAR (unconsolidated)	14.10%	13.95%	14.90%	+95 bp



THANK YOU

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